

**Greater Shreveport Chamber of Commerce
Shreveport, Louisiana**

Financial Statements

**As of and for the Year Ended December 31, 2006
With Supplemental Information Schedules**

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 9/5/07

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana

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Certified Public Accountants

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Independent Auditors' Report

To the Board of Directors
Greater Shreveport Chamber of Commerce
Shreveport, Louisiana


We have audited the accompanying combined statement of financial position of the Greater Shreveport Chamber of Commerce as of December 31, 2006, and the related combined statements of activities, functional expenses and cash flows for the year then ended. These combined financial statements are the responsibility of the Greater Shreveport Chamber of Commerce's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combined financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the Greater Shreveport Chamber of Commerce as of December 31, 2006, and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated April 16, 2007, on our consideration of the Greater Shreveport Chamber of Commerce's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The accompanying supplemental schedules shown on pages 12-13 are presented for the purpose of additional analysis and are not a required part of the financial statements of the Greater Shreveport Chamber of Commerce. Such information has been subjected to the procedures applied in the audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.


Cook and Morehart
Certified Public Accountants
April 16, 2007

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Combined Statement of Financial Position
December 31, 2006
(with comparative amounts for 2005)

Assets	2006	2005
Current assets:		
Cash and cash equivalents	\$ 186,988	\$ 259,823
Investments	1,060,012	1,141,701
Grant receivable	24,249	40,716
Other receivables	89,037	71,872
Unconditional promises to give	286,114	106,204
Prepaid expenses	31,003	41,342
Total current assets	<u>1,677,403</u>	<u>1,661,658</u>
Noncurrent assets:		
Investment held for endowment purposes	349,461	339,085
Investment held for land development	103,472	103,472
Unconditional promises to give	902,696	
Land held for development	1,868,163	1,868,163
Property and equipment, net	676,056	734,317
Total noncurrent assets	<u>3,899,848</u>	<u>3,045,037</u>
Total Assets	<u>\$ 5,577,251</u>	<u>\$ 4,706,695</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued expenses	\$ 331,922	\$ 355,902
Deferred revenue	97,906	87,483
Total current liabilities	<u>429,828</u>	<u>443,385</u>
Net assets		
Unrestricted:		
Operating	973,124	1,108,305
Designated	91,854	107,261
Fixed assets	676,056	734,317
Land held for industrial park	1,868,163	1,868,163
Temporarily restricted	1,245,427	152,445
Permanently restricted	292,799	292,799
Total net assets	<u>5,147,423</u>	<u>4,263,310</u>
Total Liabilities and Net Assets	<u>\$ 5,577,251</u>	<u>\$ 4,706,695</u>

The accompanying notes are an integral part of the financial statements.

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Combined Statement of Activities
For the Year Ended December 31, 2006
(with comparative amounts for 2005)

Revenues, gains, support and reclassifications:	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals	
				2006	2005
Membership dues	\$ 647,296	\$	\$	\$ 647,296	\$ 660,842
Programs and projects	233,436			233,436	206,106
Rent and royalties	342,717			342,717	362,563
Grants and contracts	311,177			311,177	428,043
Publication sales	12,545			12,545	17,454
Contributions and donations	338,194	1,188,810		1,527,004	230,801
Interest and dividends	21,297			21,297	66,787
Investment return	141,928	10,376		152,304	12,945
Miscellaneous	105,469			105,469	27,120
Net assets released from restrictions					
Satisfaction of program restrictions	106,204	(106,204)			
Total revenues, gains, support and reclassifications	2,260,263	1,092,982		3,353,245	2,012,661
Expenses:					
Supporting services					
General and administrative	737,085			737,085	718,530
Marketing and fund raising	312,121			312,121	104,728
Programs services					
Public relations	34,265			34,265	25,983
Government relations	172,508			172,508	183,438
Membership services	368,117			368,117	336,498
Economic development	666,801			666,801	765,043
Government procurement center	178,235			178,235	164,646
Total expenses	2,469,132			2,469,132	2,298,866
Change in net assets	(208,869)	1,092,982		884,113	(286,205)
Net assets, beginning of year	3,818,066	152,445	292,799	4,263,310	4,549,515
Net assets, end of year	\$ 3,609,197	\$ 1,245,427	\$ 292,799	\$ 5,147,423	\$ 4,263,310

The accompanying notes are an integral part of the financial statements.

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Combined Statement of Functional Expenses
For the Year Ended December 31, 2006
(with comparative amounts for 2005)

	Support Services		Program Services						Totals	
	General and Administrative	Marketing and Fund Raising	Total	Public Relations	Government Relations	Membership Services	Economic Development	Government Procurement Center	2006	2005
Salaries and commissions	\$ 321,127	\$	\$ 321,127	\$	\$ 110,433	\$ 177,514	\$ 277,362	\$ 116,589	\$ 881,908	\$ 976,163
Payroll taxes	20,289		20,289		8,924	12,408	19,245	9,349	49,927	68,866
Pension expense	29,445		29,445		8,983	12,075	19,448	8,189	48,695	67,310
Other employee benefits	22,971		22,971		7,961	17,497	17,593	10,540	63,591	68,722
Advertising	910		910			26,458	155,530		181,988	298,361
Liability insurance	25,494		25,494						25,494	26,402
Building Rent	8,000		8,000						8,000	
Office supplies	4,483		4,483		442	5,120	5,432	1,805	12,599	12,827
Periodicals and dues	6,513		6,513		1,471	10,180	11,500	750	23,901	28,298
Postage	5,188		5,188		100	14,786	869	2,086	17,863	25,345
Professional expense	13,580		13,580			22,120	2,731	921	20,805	22,328
Photocopy and printing	845		845		22,264	6,984	16,171	10,855	25,772	30,841
Travel	1,056		1,056				400		56,274	54,528
Members/prospect development	789		789		1,528	4,715	5,355	6,875	18,473	1,899
Luncheons and receptions	6,006		6,006				9,482	95	24,479	31,133
Contract labor							8,386	1,344	9,577	310
Equipment replacement	15,329		15,329			37			25,096	24,603
Professional development	1,175		1,175		1,733	2,132	3,365	1,930	10,355	9,452
Repairs and maintenance	63,049		63,049				2,757		65,806	
Custodial expenses	28,354		28,354		3,613	7,327	11,158	7,034	28,354	27,415
Telephones	3,016		3,016						32,148	22,201
Utilities	28,853		28,853		5,058	5,540	5,214	51	26,853	28,677
Miscellaneous	27,470		27,470			44,213			278,120	87,801
Annual meeting expenses		234,789							44,213	28,694
Board projects										60
Website and electronic communications				34,265						20
Leadership programs										25,983
Women's business council	22,922		22,922						34,265	19,437
Minority business council	48,724		48,724						22,922	81,630
Special events		20,275	20,275				24,092		46,724	55,409
Reserve for bad debts		\$7,057	57,057						44,367	74,824
Hispanic business council			173						57,057	119
Science & technology council									173	37
Investments	13,038		13,038							
Depreciation	21,508		21,508						13,038	
Total expenses	\$ 737,085	\$ 312,121	\$ 1,049,206	\$ 34,265	\$ 172,508	\$ 388,117	\$ 668,801	\$ 178,235	\$ 2,469,132	\$ 2,298,866

The accompanying notes are an integral part of the financial statements.

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Combined Statement of Cash Flows
For the Year Ended December 31, 2006
(with comparative amounts for 2005)

	<u>2006</u>	<u>2005</u>
Operating Activities		
Changes in net assets	\$ 884,113	\$ (286,205)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	71,472	73,468
Net realized and unrealized (gains)/losses on investments	(100,455)	(27,765)
Interest and dividends restricted for investment in endowment	(18,632)	
(Increase) decrease in operating assets:		
Grants receivable	16,467	(57,136)
Other receivables	(17,165)	61,721
Unconditional promises to give	(1,257,470)	170,412
Prepaid expenses	10,339	14,400
Increase (decrease) in operating liabilities:		
Accounts payable and accrued expenses	(23,980)	43,130
Deferred revenue	10,423	(42,020)
Discount on unconditional promises	174,863	
Investment return restricted for investment in endowment		(24,465)
Net cash provided (used) by operating activities	<u>(250,025)</u>	<u>(74,460)</u>
Investing Activities		
Proceeds from sale of investments	229,264	
Purchase of investments	(57,496)	(1,128,450)
Payments for property and equipment	(13,210)	(12,040)
Development costs for land held for development		(17,732)
Net cash provided (used) by investing activities	<u>158,558</u>	<u>(1,158,222)</u>
Financing Activities		
Interest and dividends restricted for investment in endowment	<u>18,632</u>	
Net decrease in cash and cash equivalents	(72,835)	(1,232,682)
Cash and cash equivalents as of beginning of year	<u>259,823</u>	<u>1,492,505</u>
Cash and cash equivalents as of end of year	<u>\$ 186,988</u>	<u>\$ 259,823</u>

The accompanying notes are an integral part of the financial statements.

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Notes to Financial Statements
December 31, 2006

(1) Summary of Significant Accounting Policies

A. Principles of Combination

The accompanying financial statements reflect the combined financial statements of the Greater Shreveport Chamber of Commerce (the Chamber) and all related entities as described below. The members of the Chamber elect the board of directors of the Chamber, and the Executive Committee of the Chamber serves as the board of Northwest Louisiana Economic Development Foundation, Inc. The Chamber board of directors also serves as the board of directors for the Greater Shreveport Industrial Park Development Foundation, Inc. The Chamber and these other entities share common facilities and personnel. Material interorganization transactions and balances have been eliminated.

B. Nature of Activities

The Greater Shreveport Chamber of Commerce – This is a nonprofit organization incorporated under the laws of the State of Louisiana and is exempt from federal income tax under Section 501(c)6 of the Internal Revenue Code. Activities within this entity are accounted for in three funds.

General fund – accounts for the general operations and activities of the Chamber.

Minority Business Council & Women's Business Council – provide professional programs that inform women and minorities in business about current business conditions.

I-49 North Coalition – raise money to lobby for the completion of I-49 to Arkansas-Louisiana state line.

Northwest Louisiana Economic Development Foundation, Inc. – This is a non-profit organization incorporated under the laws of the State of Louisiana and is exempt from federal income tax under Section 501(c)3 of the Internal Revenue Code. Activities within this entity are primarily related to economic development and education.

Greater Shreveport Industrial Park Development Foundation, Inc. – This is a non-profit organization incorporated under the laws of the State of Louisiana and is exempt from federal income tax under Section 501(c)3 of the Internal Revenue Code. Activities within this entity are primarily related to industrial park development.

C. Basis of Accounting

The financial statements of the Chamber have been prepared on the accrual basis of accounting.

D. Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses. Actual results could differ from those estimates.

(Continued)

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Notes to Financial Statements
December 31, 2006
(Continued)

E. Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

F. Deferred Revenue

Income from membership dues and other Chamber events is deferred and recognized over the periods to which the dues and events relate.

G. Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Chamber considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

H. Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period the promise to give is received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

I. Investments

The Chamber carries investments in marketable securities with readily determinable fair values at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

J. Property and Equipment

Property, equipment, and leasehold improvements are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is provided on the straight-line method over the estimated useful lives of the assets. Amortization of leasehold improvements is provided on the straight-line method over the remaining term of the lease or the useful life of the improvement, whichever is shorter. The Chamber has adopted a policy of capitalizing all assets with a unit value of \$1,000 or more.

K. Restricted and Unrestricted Revenue and Support

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

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Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Notes to Financial Statements
December 31, 2006
(Continued)

L. Advertising Costs

The Chamber uses advertising to promote its services among the community it serves. The costs of advertising are expensed as incurred. During 2006, advertising costs totaled \$181,998. The Chamber was reimbursed \$200,000 under a contract with the City of Shreveport to plan and implement a comprehensive marketing program to recruit new businesses, encourage job growth in primary growth industries, promote the entertainment industry for downtown Shreveport, and enhance the area economy.

M. Comparative Financial Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Chamber's financial statements for the year ended December 31, 2005, from which the summarized information was derived.

(2) Concentrations of Credit Risk

Concentrations of credit risk with respect to promises to give are limited due to the large number of contributors comprising the Chamber's contributor base and their dispersion across different industries. As of December 31, 2006, the Chamber had no significant concentrations of credit risk in relation to promises to give.

The Chamber maintains cash balances at several financial institutions located in the Shreveport area. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. At December 31, 2006, total cash balances held at financial institutions was \$235,857. This entire amount was secured by FDIC.

(3) Cash and Cash Equivalents

Cash and cash equivalents consist of the following:

Cash, non-interest bearing	\$ 60,836
Cash, interest bearing, daily simple interest	126,152
	<u>\$ 186,988</u>

(4) Investments

Investments as of December 31, 2006 consisted of the following:

	<u>2006</u>	
	<u>Fair Value</u>	<u>Cost</u>
Cash equivalents	\$ 129,542	\$ 129,539
Equities	554,323	464,203
Corporate bonds	479,619	485,387
	<u>\$ 1,163,484</u>	<u>\$ 1,079,129</u>

Of this amount \$103,472 is shown as a noncurrent asset and is held for land development. Investment return for the year ended December 31, 2006 was \$139,395, which consisted of \$38,864 interest and dividends, \$43,125 unrealized gain, and \$57,406 realized gain.

(Continued)

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Notes to Financial Statements
December 31, 2006
(Continued)

(5) Investment Held for Endowment Purposes

Investments held for endowment purposes as of December 31, 2006 consisted of the following:

	2006	
	<u>Fair Value</u>	<u>Cost</u>
Money fund	\$ 25,139	\$ 25,139
Corporate bonds	<u>324,322</u>	<u>328,637</u>
	<u>\$ 349,461</u>	<u>\$ 353,776</u>

Investment return for the year ended December 31, 2006 was \$15,587, which consisted of \$18,632 interest and dividends and \$3,045 unrealized loss.

(6) Grants Receivable

The Chamber receives a federal grant that provides reimbursement of allowable costs under contract. This balance represents amounts due from the funding agency at December 31, 2006, but not received until after that date.

(7) Other Accounts Receivable

The other accounts receivable balance at December 31, 2006 is comprised of membership dues, riverboat boarding fees, and other miscellaneous amounts due at December 31, 2006 but not received until after that date. The other accounts receivable are shown net of a reserve for uncollectible accounts of \$25,206.

(8) Promises to Give

The Chamber began a new economic development campaign in 2006 entitled Forward North Louisiana. Promises to give are restricted to payment of costs associated with economic development projects and projects supporting the economic growth of Shreveport and Northwest Louisiana.

Unconditional promises to give at December 31, 2006 were as follows:

Receivable in less than one year	<u>\$ 286,114</u>
Receivable in one to five years	1,077,560
Less Discount on promises	<u>(174,864)</u>
Net long-term	<u>902,696</u>
Net unconditional promises to give at December 31, 2006	<u>\$1,188,810</u>

(Continued)

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Notes to Financial Statements
December 31, 2006
(Continued)

(9) Land Held for Development

This represents \$964,527 of land purchased in Caddo Parish to develop an industrial park, as well as \$903,636 of development expenses. A portion of the land was purchased with city, state, and parish funds through cooperative endeavor agreements that provide certain restrictions on the property's sale or transfer.

(10) Property and Equipment

Property and equipment at December 31, 2006, with estimated depreciable life, are summarized as follows:

Land	N/A	\$ 100,000
Leasehold Improvements	30 years	1,247,382
Furniture, fixtures, equipment	5-10 years	343,899
Idle property		<u>9,532</u>
		1,700,813
Accumulated Depreciation		<u>(1,024,757)</u>
		<u>\$ 676,056</u>

Depreciation expense for the year ended December 31, 2006 was \$71,472.

(11) Restrictions on Net Assets

Temporarily restricted net assets are available for the following purposes or periods:

For subsequent year's activities - capital campaign	\$ 1,188,810
Earnings on investment - endowment	<u>56,617</u>
	<u>\$ 1,245,427</u>

Permanently restricted net assets consist of a donation received by the Chamber to establish and fund the J. Pat Beaird Memorial Industry of the Year Award. The donor specified that the funds were to be invested by the Chamber and the annual income derived therefrom is to be used to underwrite the expenses of this annual award ceremony.

(12) Designated Net Assets

Unrestricted net assets of the Chamber at December 31, 2006 are designated for the following:

Building reserves	\$ 87,465
Equipment reserves	<u>4,389</u>
	<u>\$ 91,854</u>

(13) Employee Benefit Plans

Effective April 1, 1999, the Chamber began participating in a 401(k) profit-sharing plan whereby the Chamber makes contributions to the Plan each year equal to 8% of participating employees compensation. Total expense for the year ended December 31, 2006, was approximately \$78,139.

(Continued)

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Notes to Financial Statements
December 31, 2006
(Continued)

(14) Operating Leases

The Chamber leases a building from the City of Shreveport requiring monthly payments of \$2,250 for thirty years with the option to renew for five successive ten year periods. The lease may be canceled at the lessor's option at any time with a partial reimbursement to the Chamber for leasehold improvements. The primary term of the lease expires in February, 2012. During 2003, the Chamber discontinued paying the monthly rent to the City in lieu of building repairs paid for by the Chamber. The Chamber resumed making monthly payments to the City in September 2006, after costs of repair work had been recouped. The total lease payments paid on this lease for the year ended December 31, 2006 was \$9,000.

The Chamber leases a phone system requiring monthly payments of \$293 for five years. The lease payments paid on this lease for the year ended December 31, 2006 was \$3,016.

The Chamber leases a postage machine requiring monthly payments of \$186 for three years. The lease payments paid on this lease for the year ended December 31, 2006 was \$186.

The future minimum lease payments under the operating leases are as follows:

2007	\$ 30,985
2008	29,228
2009	29,043
2010	27,000
2011	27,000
Thereafter	29,250
	<u>\$ 172,506</u>

(15) Sub-Lease Revenue

During 2003, the Chamber began leasing office space to a third party. Total rental revenue under the lease agreement was \$28,260 for 2006.

The future rental receipts for each of the two years subsequent to December 31, 2006, under existing lease agreements, are as follows:

Years ending December 31,

2007	\$ 28,260
2008	11,775
	<u>\$ 40,035</u>

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Combined Schedule of Financial Position
December 31, 2006

	General Fund	NLEDF, Inc.	GSIPDF, Inc.	Totals
Assets				
Current assets:				
Cash and cash equivalents	\$ 150,653	\$ 35,169	\$ 1,166	\$ 186,988
Investments	58,500	285,984	715,528	1,060,012
Grant receivable	24,249			24,249
Other receivables	40,295	48,742		89,037
Unconditional promises to give		286,114		286,114
Prepaid expenses	30,003	1,000		31,003
Total current assets	303,700	657,009	716,694	1,677,403
Noncurrent assets:				
Investment held for endowment purposes		349,461		349,461
Investment held for land development			103,472	103,472
Unconditional promises to give		902,696		902,696
Land held for development			1,868,163	1,868,163
Property and equipment, net	259,865	416,191		676,056
Total noncurrent assets	259,865	1,668,348	1,971,635	3,899,848
Total Assets	\$ 563,565	\$ 2,325,357	\$ 2,688,329	\$ 5,577,251
Liabilities and Net Assets				
Current liabilities:				
Accounts payable and accrued expense	\$ 227,676	\$ 390	\$ 103,856	\$ 331,922
Deferred revenue	97,906			97,906
Total current liabilities	325,582	390	103,856	429,828
Net assets				
Unrestricted:				
Operating, undesignated	(113,736)	370,550	716,310	973,124
Operating, designated	91,854			91,854
Fixed assets	259,865	416,191		676,056
Land held for industrial park			1,868,163	1,868,163
Temporarily restricted		1,245,427		1,245,427
Permanently restricted		292,799		292,799
Total net assets	237,983	2,324,967	2,584,473	5,147,423
Total Liabilities and Net Assets	\$ 563,565	\$ 2,325,357	\$ 2,688,329	\$ 5,577,251

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Combined Schedule of Activities
For the Year Ended December 31, 2006

	General Fund	NLEDF, Inc.	GSIPDF, Inc.	Totals
Revenues, gains, and support				
Membership dues	\$ 634,175	\$ 13,121	\$	\$ 647,296
Programs and projects	186,115	47,321		233,436
Rent and royalties	29,520	313,197		342,717
Grants and contracts	302,677	8,500		311,177
Publication sales	12,545			12,545
Contributions and donations	38,000	1,489,004		1,527,004
Interest and dividends	190	21,047	60	21,297
Investment return	7,221	43,992	101,091	152,304
Miscellaneous	62,446	43,023		105,469
Total revenues, gains, and support	<u>1,272,889</u>	<u>1,979,205</u>	<u>101,151</u>	<u>3,353,245</u>
Expenses and losses:				
Supporting services				
General and administrative	737,085			737,085
Marketing and fund raising	312,121			312,121
Programs services				
Public Relations		34,265		34,265
Government relations	172,508			172,508
Membership services	368,117			368,117
Economic development	575,123	81,611	10,067	666,801
Government procurement center	178,235			178,235
Total expenses	<u>2,343,189</u>	<u>115,876</u>	<u>10,067</u>	<u>2,469,132</u>
Change in net assets, before transfers	(1,070,300)	1,863,329	91,084	884,113
Interfund Transfers:				
Operating transfers in	949,000		15,000	964,000
Operating transfers out		(964,000)		(964,000)
Change in net assets	(121,300)	899,329	106,084	884,113
Net assets, beginning of year	<u>359,283</u>	<u>1,425,638</u>	<u>2,478,388</u>	<u>4,263,310</u>
Net assets, end of year	<u>\$ 237,983</u>	<u>\$ 2,324,967</u>	<u>\$ 2,584,473</u>	<u>\$ 5,147,423</u>

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Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on An Audit of Financial Statements Performed in Accordance With Government Auditing Standards

To the Board of Directors
Greater Shreveport Chamber of Commerce
Shreveport, Louisiana

We have audited the financial statements of Greater Shreveport Chamber of Commerce as of and for the year ended December 31, 2006, and have issued our report thereon dated April 16, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Greater Shreveport Chamber of Commerce's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Greater Shreveport Chamber of Commerce's internal control over financial reporting. Accordingly, we do not express an opinion of the effectiveness of the Greater Shreveport Chamber of Commerce's internal over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the organizations' ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles, such that there is more than a remote likelihood that a misstatement of the organizations' financial statements that is more than inconsequential will not be prevented or detected by the organizations' internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the organizations' internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

We noted certain matters that we reported to management of Greater Shreveport Chamber of Commerce in a separate letter dated April 16, 2007.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Greater Shreveport Chamber of Commerce's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management and others within the organization and is not intended to be and should not be used by anyone other than these specified parties.

Cook & Morehart

Cook & Morehart
Certified Public Accountants
April 16, 2007

Greater Shreveport Chamber of Commerce
Shreveport, Louisiana
Summary Schedule of Audit Findings
December 31, 2006

Summary Schedule of Prior Audit Findings

There were no findings, questioned costs, or management letter comments for the prior year audit for the year ended December 31, 2005.

Corrective Action Plan for Current Year Audit Findings

There are no findings or questioned costs for the current year audit for the year ended December 31, 2006.

There is one management letter comment for the current year audit for the year ended December 31, 2006. Management's response to that comment is as follows:

Report Reconciliation

We are in agreement with your recommendation regarding reconciling the Government Procurement Center's requests for reimbursement to the Chamber's general ledger. This work has now been completed for the year 2006. We now have implemented a procedure whereby each reimbursement request will be reconciled to the general ledger prior to the submission of the request. Each reconciliation will be reviewed and approved by the President.

COOK & MOREHART

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Management Letter

April 16, 2007

The Board of Directors of the
Greater Shreveport Chamber of Commerce
Shreveport, Louisiana

We have audited the combined financial statements of Greater Shreveport Chamber of Commerce (Chamber) for the year ended December 31, 2006, and have issued our report thereon dated April 16, 2007. In planning and performing our audit of the financial statements of Greater Shreveport Chamber of Commerce, we considered its internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting.

During our audit the following item was noted involving internal control over financial reporting and other operational matters which appears to merit your attention for consideration to improve the internal control or operations of the Chamber. This comment has been discussed with the appropriate members of management.

REPORT RECONCILIATION

During our audit, we noted that the requests for reimbursement filed under the government procurement center contract were not reconcilable to the agency's general ledger.

We recommend that all requests for reimbursement be reconciled to the agency's general ledger on a routine basis.

We express sincere thanks to Chamber personnel for the cooperation and assistance provided us during our audit. We are available to provide you assistance and consultation with the above mentioned items. This letter is furnished solely for the use of management, Board of Directors and various funding sources.



Cook & Morehart
Certified Public Accountants
April 16, 2007